



The Black Business Initiative Society’s Entrepreneur of the Year Award

The **Black Business Initiative Society’s *Entrepreneur of the Year Award*** is awarded annually by the Board of Directors of the Black Business Initiative to recognize **demonstrated strong business acumen** of a company or individual within the Nova Scotia Black Business community. This Award serves to reinforce the vision of the Black Business Initiative “*a dynamic and vibrant Black presence within the Nova Scotia Business Community*” by recognizing the successes of our Entrepreneurs in the business community.

CALL FOR NOMINATIONS

Who is eligible?

Any established business (minimum 3 years in business) in Nova Scotia with at least 30% Black ownership that has demonstrated a strong business acumen and support for the community. The award may also be made to an individual business owner.

What are the criteria for consideration?

I. Product or service

- Description of what makes the product or service of the nominated company outstanding
- Description of how the company shows customer service excellence
- How the business has made a noticeable impact in terms of job creation, leadership and community involvement

II. Financial performance

- Revenue growth over the past three years (as a percentage)
- Number of employees and employment growth in the company
- Projected growth of business

III. Workplace excellence

- Briefly describe how the management of the company has shown strong leadership skills
- Briefly describe the company’s activities that have lead to economic development within the community

Who can nominate?

Anyone can nominate a business or an individual business owner based on the nomination criteria.

The Board of Directors of the Black Business Initiative may also submit nominations for the award.

Please submit a description of the business you are nominating telling why your submission should be considered for the Black Business Initiative Society's Entrepreneur of the Year Award. The application should include a comprehensive biography of the business referencing as much of the "nomination criteria" as is relevant.

BBI's *Entrepreneur of the Year Award* Nomination Form

The following questions are based upon the criteria for consideration to highlight why the business being nominated should be considered for this award of strong business acumen

Please answer briefly the questions that are relevant to the business or business owner(s).

Company/business person being nominated: _____

Contact Information: _____

Company/business person nominated by: _____

Contact Information _____

Application form completed by: _____

Product or service

(250-word limit in this section)

- 1. Provide a description of the business being nominated.**

- 2. What makes the product or service outstanding?**

- 3. Please outline the Management plan of the business.**

- 4. What specific policies does the business have in place to ensure excellent customer service?**

5. How has the business made a noticeable impact in Nova Scotia through job creation, leadership or community involvement?

Financial performance

(250-word limit in this section)

6. Please show the company's revenue growth over the past three years (as a percentage)

Annual Growth in Revenue	-----	-----	-----
	Year 1	Year 2	Year 3

7. Please state the number of employees in the company. What initiatives are in place to attract and retain employees?

8. Please outline the projected growth of the business to ensure the long term sustainability of the business

Workplace excellence

(250-word limit in this section)

9. Please describe the ways in which the management team has demonstrated strong leadership skills within the company/industry?

10. What specific activities has the business initiated leading to economic development and which point to its community involvement?

Please make any final comments about the business or the business owner(s).

All submissions must be made by 28th May 2010 at 5pm:

- In writing to: Black Business Initiative, Centennial Building Suite 12011660 Hollis St. Halifax, NS B3J 1V7
- By Fax to: (902) 426-8699
- By email to bbi@bbi.ns.ca